



Position: Sales Engineer (Industrial Field)

Department: HALFEN Shanghai office

Location: Shang Hai

Requirement

- College degree or above, majoring in Civil Engineering or Mechanical Engineering.
- At least 2 years sales experience for construction trade
- Good interpersonal communication skills
- Able to take challenge and work under pressure

Job Description

- Develop customer, market, win and maintain good customer relations;
- To complete the company's sales target and in charge of collection of customer accounts receivable
- To provide product demonstrations, application description, technical advice and training and other services;
To promote HALFEN products and supply service to existing and new customers
- To help customer for products specification and selection and technical proposal

Contact information: Qualified candidates may send their resume directly to our Sales Manager: mary.liu@halfen.cn or call our headquarters in Beijing +86 10 5907 3200 for further information.

Since the company was founded in 1929, HALFEN has become one of the biggest manufactures and suppliers for concrete anchoring system, curtain wall supporting system, reinforcement system, precast system, framing system and lifting system in the world.

In China, HALFEN has been used widely on curtain wall, nuclear power plant, railway and tunnel as well as locomotive. HALFEN also provides solution for electronic, auto-mobile, factory, printing, elevator and escalator, crane, stadium, apartment and hotel.

Our brands including "HALFEN", "DEHA", "FRIMEDA" are among the market leaders.



职位: 销售工程师 (工业领域)

部门: 上海办事处

工作地点: 上海

要求:

- 大专或以上学历，主修工民建或机械相关专业；
- 两年以上相关建筑行业销售经验；
- 具备良好的沟通及表达能力和团队合作精神；
- 愿接受挑战并能承受工作压力

工作内容:

- 开发客户、开拓市场，赢得并保持良好的客户关系；
- 完成公司制订的销售目标 并负责应收帐款的回收；
- 为客户提供产品演示、应用介绍、技术建议和操作培训等服务
- 向现有以及新客户推广 HALFEN 产品和服务
- 协助客户作产品选型，设定及相应方案

联系方式: 符合以上要求的应聘者，可将您的简历直接发送至本公司销售经理的电子邮箱：

mary.liu@halfen.cn

其它详细事宜，可拨打哈芬驻中国北京总部的电话 (+86) 10 5907 3200 进行咨询。

德国哈芬公司于 1929 年创建于杜塞尔多夫，经过近一个世纪不断发展，哈芬已经成为全球最大的混凝土锚固系统、幕墙支撑系统、钢筋加强技术及混凝土预制产品的金属框架和吊装系统的生产和供应商之一。

在中国，哈芬产品已经应用于全国各地的项目，主要在幕墙、核电站、铁路和隧道、机车行业，哈芬还可提供很多种应用解决方案，如电子、汽车、工厂、印刷、电梯和扶梯、起重设备、场馆和礼堂、住宅和酒店等。

哈芬品牌包括了 HALFEN、DEHA、FRIMEDA 和 DETAN，都是行业市场上的主导品牌。