



**Position:** Senior Sales Engineer (Petrochemical Field)

**Department:** Shanghai office

**Location:** Shanghai

**Requirement**

- College degree or above, majoring in Civil Engineering, Petrochemical or Mechanical Engineering.
- At least 3 years sales experience for Petrochemical industry
- Good interpersonal communication skills
- Able to take challenge and work under pressure
- Stable, reliable and highly motivated

**Job Description**

- Develops marketing and promotes HALFEN system in petrochemical fields
- Develops end-users , ECP and related design institutes
- To supply sales service and to build efficient sales network
- To establish long-term customer relations and maintain existing clients , find more product applications

**Contact information:** Qualified candidates may send their resume directly to our Sales Manager: [mary.liu@halfen.cn](mailto:mary.liu@halfen.cn) or call our headquarters in Beijing +86 10 5907 3200 for further information.

Since the company was founded in 1929, HALFEN has become one of the biggest manufactures and suppliers for concrete anchoring system, curtain wall supporting system, reinforcement system, precast system, framing system and lifting system in the world.

In China, HALFEN has been used widely on curtain wall, nuclear power plant, railway and tunnel as well as locomotive. HALFEN also provides solution for electronic, auto-mobile, factory, printing, elevator and escalator, crane, stadium, apartment and hotel.

Our brands including “HALFEN”, “DEHA”, “FRIMEDA” are among the market leaders.



**职位:** 资深销售工程师（石化行业）

**部门:** 上海办事处

**工作地点:** 上海

**要求:**

- 本科或以上学历主修土木工程，石油石化或机械类相关专业
- 三年以上石化行业销售或技术工作经验
- 具有良好的沟通及表达能力
- 有较强的团队合作精神，愿接受挑战并能承受工作压力
- 工作勤奋、主动、学习能力强，寻求个人的长期发展

**工作内容:**

- 负责本公司产品在石化行业的市场开拓及产品销售
- 开发最终用户、工程公司和设计院
- 提供技术支持及售后服务，建立有效的销售网络
- 建立维护长久的客户关系，开发客户需求

**联系方式:** 符合以上要求的应聘者，可将您的简历直接发送至本公司销售经理的电子邮箱：

[mary.liu@halfen.cn](mailto:mary.liu@halfen.cn)

其它详细事宜，可拨打哈芬驻中国北京总部的电话（+86）10 5907 3200 进行咨询。

德国哈芬公司于 1929 年创建于杜塞尔多夫，经过近一个世纪不断发展，哈芬已经成为全球最大的混凝土锚固系统、幕墙支撑系统、钢筋加强技术及混凝土预制产品的金属框架和吊装系统的生产和供应商之一。

在中国，哈芬产品已经应用于全国各地的项目，主要在幕墙、核电站、铁路和隧道、机车行业，哈芬还可提供很多种应用解决方案，如电子、汽车、工厂、印刷、电梯和扶梯、起重设备、场馆和礼堂、住宅和酒店等。

哈芬品牌包括了 HALFEN、DEHA、FRIMEDA 和 DETAN，都是行业市场上的主导品牌。